

## Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 00389 220650Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----104085 220650Z /11

R 220527Z JAN 78  
FM AMEMBASSY KUWAIT  
TO AMEMBASSY ATHENS  
USDOC WASHDC  
INFO SECSTATE WASHDC 9979

UNCLAS KUWAIT 0389

ATHENS FOR RTDO

COMMERCE FOR ITA/BED/CAGNE

STATE FOR NEA/ARP

E.O. 11652: N/A  
TAGS: BTIO, KU  
SUBJECT: TRADE OPPORTUNITY: TURN-KEY PLANT FOR MANUFACTURE OF  
INSULATING MATERIALS

1. INDUSTRIAL BANK OF KUWAIT, THE KUWAIT FOREIGN TRADING  
CONTRACTING AND INVESTMENT COMPANY, AND THE REFRIGERATION  
INDUSTRY AND COLD STORAGE COMPANY (ALL HAVING GOVERNMENT  
PARTICIPATION) HAVE RECENTLY ESTABLISHED WITH A SHARE  
CAPITAL OF KD 1.5 MILLION (1 KD EQUALS \$3.58 US DOLLARS)  
THE KUWAIT INSULATING MATERIAL MANUFACTURING COMPANY.(KIMMC)

2. KIMMC INTENDS TO ESTABLISH A FACTORY TO PRODUCE  
GLASS WOOL INSULATING MATERIAL FOR AIR CONDITIONING DUCTS,  
ROOFS, PIPES, ETC. WITH AN INITIAL ANNUAL CAPACITY OF 4,000  
TONS.

3. PRIOR TO ESTABLISHMENT OF THE PLANT, KIMMC INTENDS  
TO IMPORT AND SELL INSULATING MATERIAL TO KUWAIT MARKET.  
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FORMATION OF THIS COMPANY SHOWS COMMERCIAL RECOGNITION  
OF RECENT MINISTRY OF ELECTRICITY AND WATER POLICY  
DECISIONS TO MOVE FORWARD IN THE FIELD OF INSULATION  
TECHNOLOGY AND ENERGY CONSERVATION. INTERESTED U.S.  
FIRMS SHOULD CONTACT ABDUL RAZZAQ AL-NASSAR, KUWAIT  
INSULATING MATERIAL MANUFACTURING COMPANY, P.O. BOX 24609,  
KUWAIT, KUWAIT, TELEPHONE 435381, 435391, CABLE: THERMO

GLASS, TELEX: 3176 KT.  
MAESTRONE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 jan 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978KUWAIT00389  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
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**Subject:** TRADE OPPORTUNITY: TURN-KEY PLANT FOR MANUFACTURE OF INSULATING MATERIALS  
**TAGS:** BTIO, KU  
**To:** ATHENS COM  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
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20 Mar 2014  
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